

The Heights

Price Guide 2018

Effective 1/1/18

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#LivingForward

Apt.	Floor	Style	Approx. Sq. Ft.	* Membership Options				Monthly Maintenance	
				40-Month Option	Application Fee 40-mo	Refundable 90% Option	Application Fee 90%	1 Person	2 Person
670	6	A	1,687	\$502,700	\$75,405	\$854,500	\$85,450	\$3,630	\$4,035
770	7	A	1,687	\$513,600	\$77,040	\$873,100	\$87,310	\$3,630	\$4,035
870	8	A	1,687	\$524,500	\$78,675	\$891,600	\$89,160	\$3,630	\$4,035
672	6	B	1,290	\$406,000	\$60,900	\$690,200	\$69,020	\$3,294	\$3,699
772	7	B	1,290	\$415,400	\$62,310	\$707,100	\$70,710	\$3,294	\$3,699
872	8	B	1,290	\$426,400	\$63,960	\$724,100	\$72,410	\$3,294	\$3,699
674	6	C	1,328	\$407,600	\$61,140	\$692,900	\$69,290	\$3,388	\$3,793
774	7	C	1,328	\$417,500	\$62,625	\$709,600	\$70,960	\$3,388	\$3,793
874	8	C	1,328	\$427,300	\$64,095	\$726,300	\$72,630	\$3,388	\$3,793
176	1	D	1,401	\$375,000	\$56,250	\$637,400	\$63,740	\$3,496	\$3,901
276	2	D	1,401	\$385,700	\$57,855	\$655,600	\$65,560	\$3,496	\$3,901
376	3	D	1,401	\$396,400	\$59,460	\$673,800	\$67,380	\$3,496	\$3,901
476	4	D	1,401	\$407,100	\$61,065	\$692,500	\$69,250	\$3,496	\$3,901
576	5	D	1,401	\$417,800	\$62,670	\$710,200	\$71,020	\$3,496	\$3,901
676	6	D	1,401	\$428,500	\$64,275	\$728,400	\$72,840	\$3,496	\$3,901
776	7	D	1,401	\$439,200	\$65,880	\$746,600	\$74,660	\$3,496	\$3,901
876	8	D	1,401	\$450,000	\$67,500	\$764,800	\$76,480	\$3,496	\$3,901
178	1	E	1,289	\$356,400	\$53,460	\$605,800	\$60,580	\$3,294	\$3,699
278	2	E	1,289	\$366,200	\$54,930	\$622,500	\$62,250	\$3,294	\$3,699
378	3	E	1,289	\$376,000	\$56,400	\$639,200	\$63,920	\$3,294	\$3,699
478	4	E	1,289	\$385,800	\$57,870	\$655,900	\$65,590	\$3,294	\$3,699
578	5	E	1,289	\$395,700	\$59,355	\$672,600	\$67,260	\$3,294	\$3,699
678	6	E	1,289	\$405,500	\$60,825	\$689,300	\$68,930	\$3,294	\$3,699
778	7	E	1,289	\$415,300	\$62,295	\$705,900	\$70,590	\$3,294	\$3,699
878	8	E	1,289	\$425,100	\$63,765	\$722,600	\$72,260	\$3,294	\$3,699

* \$10,000 additional membership fee for second person.

** Application fees are Not Refundable



* Membership Options								Monthly Maintenance	
Apt.	Floor	Style	Approx. Sq. Ft.	40-Month Option	Application Fee 40-mo	Refundable 90% Option	Application Fee 90%	1 Person	2 Person

180	1	F	1,280	\$355,200	\$53,280	\$603,800	\$60,380	\$3,294	\$3,699
280	2	F	1,280	\$365,000	\$54,750	\$620,500	\$62,050	\$3,294	\$3,699
380	3	F	1,280	\$374,900	\$56,235	\$637,200	\$63,720	\$3,294	\$3,699
480	4	F	1,280	\$384,700	\$57,705	\$653,900	\$65,390	\$3,294	\$3,699
580	5	F	1,280	\$394,500	\$59,175	\$670,600	\$67,060	\$3,294	\$3,699
680	6	F	1,280	\$404,300	\$60,645	\$687,300	\$68,730	\$3,294	\$3,699
780	7	F	1,280	\$414,200	\$62,130	\$704,000	\$70,400	\$3,294	\$3,699
880	8	F	1,280	\$424,000	\$63,600	\$720,700	\$72,070	\$3,294	\$3,699
182	1	G	1,672	\$535,400	\$80,310	\$910,200	\$91,020	\$3,630	\$4,035
282	2	G	1,672	\$546,400	\$81,960	\$928,800	\$92,880	\$3,630	\$4,035
382	3	G	1,672	\$568,200	\$85,230	\$965,900	\$96,590	\$3,630	\$4,035
482	4	G	1,672	\$590,000	\$88,500	\$1,003,000	\$100,300	\$3,630	\$4,035
582	5	G	1,672	\$611,900	\$91,785	\$1,040,200	\$104,020	\$3,630	\$4,035
682	6	G	1,672	\$633,700	\$95,055	\$1,077,300	\$107,730	\$3,630	\$4,035
782	7	G	1,672	\$655,600	\$98,340	\$1,114,400	\$111,440	\$3,630	\$4,035
882	8	G	1,672	\$677,400	\$101,610	\$1,151,500	\$115,150	\$3,630	\$4,035
281	2	H	1,895	\$524,500	\$78,675	\$891,600	\$89,160	\$4,027	\$4,432
381	3	H	1,895	\$557,300	\$83,595	\$947,300	\$94,730	\$4,027	\$4,432
481	4	H	1,895	\$579,100	\$86,865	\$984,500	\$98,450	\$4,027	\$4,432
581	5	H	1,895	\$601,000	\$90,150	\$1,021,600	\$102,160	\$4,027	\$4,432
681	6	H	1,895	\$622,800	\$93,420	\$1,058,700	\$105,870	\$4,027	\$4,432
781	7	H	1,895	\$644,600	\$96,690	\$1,095,800	\$109,580	\$4,027	\$4,432
881	8	H	1,895	\$666,500	\$99,975	\$1,133,000	\$113,300	\$4,027	\$4,432

* \$10,000 additional membership fee for second person.

** Application fees are Not Refundable



Monthly Maintenance Fee provides you with maintenance of your residence at Terwilliger Plaza. This fee includes:

- electricity, heating & cooling system, sewer, water, trash
- storage unit and locked bicycle storage
- local and long distance phone services, basic cable television
- housekeeping, flat linen services, laundry facilities
- 24-hour emergency call system
- access to all recreational, transportation and social programs

There may be additional charges beyond Monthly Maintenance Fee, please see the Auxiliary Pricing Sheet